JOB OPPORTUNITY

Sales, Marketing

Type of Vacancy : Full Time

Preferred education level (s) : Diploma

Preferred Major (s) : Art & Design, Business, IT

Organization details :

Company : Quantum Property Management Sdn Bhd
Website : Quantum Alpha Property Group
Address : 20-02, Jalan Molek 1/9, Taman Molek, 81100 Johor Bahru, Johor

Job Responsibility :

1. Conduct outbound calls to potential customers and leads
2. Introduce and promote property projects and investment opportunities
3. Understand customers' property needs, budget and preferences
4. Follow up with leads through calls, WhatsApp and other communication channels
5. Arrange property appointments and viewing sessions
6. Assist customers with property information, pricing and promotions
7. Develop and execute online/offline marketing activities
8. Create and share property marketing content on social media platforms
9. Build and maintain strong customer relationships
10. Achieve individual and team sales targets
11. Keep updated on property market trends, projects and competitors

Job Requirements and Qualifications :

1. Strong communication and interpersonal skills
2. Confident in making outbound calls
3. Motivated, energetic and target-driven
4. Good follow-up and customer service skills
5. Basic marketing/social media knowledge is a plus
6. Fresh graduates are welcome
7. Training provided — no prior property experience required

Benefits :

✓ **extra benefit when KPI completed**

Person-in-charge :

Name : Jayden Lian
Contact No. : 014-393 1493
Email : management@quantumproperty.biz

Quantum Alpha

BORN TO LEAD. BUILT TO WIN. BEYOND LIMITS.

OUR VISION

To build a group of **great leaders**, building **great businesses.**

OUR CORE

People • Leadership • Business

OUR MISSION

- We find people.
- We build leaders.
- We build businesses.
- We build a group.

BORN TO LEAD. | **BUILT TO WIN.** | **BEYOND LIMITS.**