JOB OPPORTUNITY

Sales & Marketing Executive

Type of Vacancy : Full Time

Preferred education level (s) : Diploma, Degree

Preferred Major (s) : Business

Organization details :

Company : Gruppe Lighting Solution Sdn Bhd
Website : www.gruppelighting.com
Address : No.16, Jalan Anggerik Mokara 31/50, Kota Kemuning Section 31 Shah Alam.

Job Responsibility :

1. Develop and execute sales and marketing plans to meet revenue and growth targets.
2. Identify, qualify, and close new business; maintain and upsell to existing accounts.
3. Conduct market research, analyze competitors, and refine positioning and pricing.
4. Create and manage campaigns (digital, social, email, events) to generate leads.

Job Requirements and Qualifications :

1. Strong communication, negotiation, and presentation skills.
2. Data-driven mindset and ability to work toward targets in a fast-paced environment.

Benefits :

1. Competitive salary and remuneration package.
2. Professional training and career development opportunities.
3. Supportive, collaborative, and innovative work environment.
4. Opportunity to work on cutting-edge lighting technologies and R&D projects
5. Salary + Commission + Medical + KWSP + Perkeso

Person-in-charge :

Name : Kiran Sharma
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